Iteration 360

JOB VACANCY

Dynamics 365 Functional Consultant

Job Description

Iteration 360 is looking for a full-time Microsoft Dynamics 365 CRM Consultant, who is effective in determining practical solutions for both business and technical processes.

The ideal candidate has a proven track record of delivering high-quality projects that result in high customer satisfaction. The individual works closely with resources at all levels. A successful consultant in this position is able to demonstrate strong relationships with internal clients in gathering business requirements, assessing business needs, and providing creative and effective solutions that conform to emerging technology standards. The consultant is detail-oriented, able to multi-task, extremely organized, and can prioritize multiple demands in a fast-paced environment.

About the Role

Your major responsibilities will be, but not limited to:
- Lead and manage small to medium projects independently
- Participate in planning and design sessions with customers
- Work with business groups to gather and document business needs and processes
- Advise customers on best practices for CRM processes, user interface and architecture
- Develop and manage project plans that encompass the complete project life cycle (i.e. project requirements, development, quality assurance, deployment etc.)
- Create the functional and technical specifications documentation for the project
- Write specifications for customizations, data migration, and system integrations
- Configure and customize the CRM system based on design specifications
- Develop test plans and scripts
- Conduct system and end-to-end testing of the application
- Determine detailed approach and timeline of projects
- Work with the cross-functional areas to secure resources and ensure resources are used effectively
- Define roles and expectations of team members
- Measure and monitor progress to ensure that a project is delivered on time, within budget, and meets or exceeds expectations
- Resolve issues affecting project scope, quality, effort, risk, and timeline
- Guide the project along through daily communications with the customer
- Participate in weekly status meetings (maybe more) and send status updates to the Project Manager
- Assist in conducting design review sessions with the customer to demonstrate completed work and gather adjustments and changes
- Train super users

Qualifications

- Bachelor's Degree or equivalent
- Maintain Microsoft Certifications relevance on related platforms and products
- Knowledge of current business processes, issues, and technology related to the operation of sales, marketing, and service departments within an organization
- Excellent verbal and written communication
- Professional demeanor
- Previous work experience with large/enterprise companies and comfortable talking with clients at all levels of an organization
- Ability to manage small and medium size projects with advanced organizational skills and attention to detail
- Advanced use of Microsoft Projects, Excel, Word, and Visio
- Experience implementing Microsoft Dynamics CRM, and/or other CRM applications with the willingness to learn MS CRM
- 1-3 years of experience with Agile development
- Resource management skills
- Understanding of industry-standard project management methodologies
- Ability to 'wrangle' and meet deadlines

Why Work at Iteration 360

- Inclusive, people-first environment
- A collaborative, team-based approach to meeting our client's needs
- Ongoing professional development
- Flexibility and true work-life balance

What We Offer

Our people-first policies define who we are as an organization. We offer a flexible and remote work environment. We actively encourage professional development and career growth in each team member. If you like challenging and varied work in a supportive team environment, then we invite you to apply.

How to Apply

Visit Jobs Section on our website www.iteration360.com or send us your resume at info@iteration360.com.